ADDITIONAL ECONOMIC DRIVERS

There are innovative Biotech, Space, and Ocean robotics start-ups with supporting venture capital and market partners. Additionally, there are large, mature industries including Aerospace, Trade, and Entertainment & Digital Media which sets Los Angeles apart as the creative content capital of the world.

 $\frac{\text{https://laedc.org/industry-cluster-development/\#:}^{\text{ctext=There}\%20are}\%20innovative\%20Biotech\%2C\%20Space,content\%}{20capital\%20of\%20the\%20world}$

Finance and other services. The service sector is the primary component of the Los Angeles economy. Business and professional management services, health services and research, and finance are important, as are trade and tourism.

https://www.britannica.com/place/Los-Angeles-California/Economy

Los Angeles is home to ace filmmakers, story writers, and studios including Fox, Disney, Sony, Paramount, NBC Universal, and Warner Bros, among countless others running operations from L.A. County.

 $\frac{https://www.brandla.org/post/top-industry-sectors-in-los-angeles-county\#: ``:text=The\%20Entertainment\%20Industry\&text=L.A.\% \ 20 is \%20 home\%20 to \%20 ace, running\%20 operations\%20 from\%20 L.A.\%20 County$

Notable Employers within 10 Miles:

Kaiser Permanente (largest employer in Los Angeles)

University of Southern California Health Sciences

Campus

Hyatt House La - University Medical Center

Keck Hospital of USC

White Memorial Hospital

Adventist Health White Memorial

California State University, Los Angeles

Edmund D. Edelman Children's Courthouse

East Los Angeles College

SoCalGas Learning Center

California Highway Patrol

East Los Angeles Skills Center

INVESTMENT PROPOSAL

Latitude: 34.0548

Longitude: -118.1922

DEMOGRAPHIC SNAPSHOT

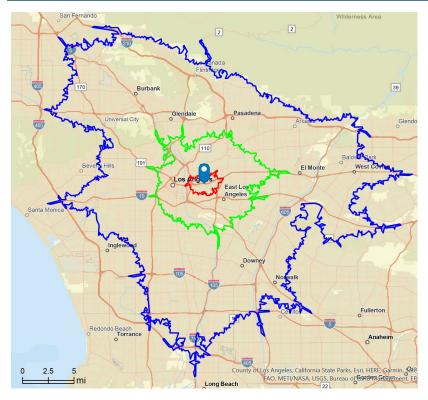


Market Profile

Marengo-Alma 3200 Marengo St. Los Angeles CA 90063 Drive Times: 5, 15, 30 drive time minute radii

The following demographic information was obtained from ESRI, the recognized global expert in site analysis and demographic data.

The data has been derived from the surrounding area based on drive-time, rather than milage radii, giving consideration to the unique challenges presented by the transportation network and geography of the Los Angeles area. In this case, we evaluate data within a 5-minute drive time, 15-minute drive time and 30-minute drive time, as this is projected to be the extent from which target buyers would come.



Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households.

Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by

all persons aged 15 years and over divided by the total population.

Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony. Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parentchild relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography

INVESTMENT PROPOSAL

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DEMOGRAPHIC SNAPSHOT



Market Profile

Marengo-Alma 3200 Marengo St. Los Angeles CA 90063 Drive Times: 5, 15, 30 drive time minute radii

	5 drive time minute	15 drive time minute	30 drive time minute
Population Summary			
2010 Total Population	66,704	767,542	4,991,942
2020 Total Population	61,092	767,411	5,018,881
2020 Group Quarters	891	27,478	97,753
2023 Total Population	60,480	770,437	4,992,801
2023 Group Quarters	881	27,530	97,779
2020 Total Demulation	E0 770	770.005	E 001 242

2025 Total Topalation	00,100	,,0,13,	1,552,661
2023 Group Quarters	881	27,530	97,779
2028 Total Population	59,770	779,095	5,001,342
2023-2028 Annual Rate	-0.24%	0.22%	0.03%
2023 Total Daytime Population	87,587	917,124	4,968,376
Workers	51,425	497,864	2,273,553
Residents	36,162	419,260	2,694,823

2023 Households by Income			
Household Income Base	16,997	262,524	1,683,331
<\$15,000	12.5%	13.8%	11.9%
\$15,000 - \$24,999	9.2%	8.2%	7.4%
\$25,000 - \$34,999	9.5%	7.4%	7.2%
\$35,000 - \$49,999	12.5%	9.9%	9.8%
\$50,000 - \$74,999	18.0%	15.1%	15.5%
\$75,000 - \$99,999	14.1%	12.3%	12.8%
\$100,000 - \$149,999	14.7%	16.2%	16.2%
\$150,000 - \$199,999	6.0%	8.3%	8.7%
\$200,000+	3.6%	8.9%	10.4%
Average Household Income	\$76,661	\$96,614	\$104,473

2023 Owner Occupied Housing Units by Value			
Total	5,789	82,881	640,931
<\$50,000	1.1%	0.8%	1.5%
\$50,000 - \$99,999	0.6%	0.4%	0.8%
\$100,000 - \$149,999	0.2%	0.2%	0.4%
\$150,000 - \$199,999	0.2%	0.1%	0.2%
\$200,000 - \$249,999	1.1%	0.4%	0.4%
\$250,000 - \$299,999	2.5%	0.6%	0.6%
\$300,000 - \$399,999	7.7%	2.8%	3.5%
\$400,000 - \$499,999	12.3%	5.5%	7.4%
\$500,000 - \$749,999	48.4%	33.4%	32.7%
\$750,000 - \$999,999	17.1%	32.3%	25.9%
\$1,000,000 - \$1,499,999	5.7%	15.3%	14.8%
\$1,500,000 - \$1,999,999	1.3%	3.9%	5.9%
\$2,000,000 +	1.8%	4.2%	5.9%
Average Home Value	\$678,398	\$884,906	\$901,599

INVESTMENT PROPOSAL

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DEMOGRAPHIC SNAPSHOT



Market Profile

Marengo-Alma 3200 Marengo St. Los Angeles CA 90063 Drive Times: 5, 15, 30 drive time minute radii

	5 drive time minute	15 drive time minute	30 drive time minute
2023 Population by Race/Ethnicity			
Total	60,480	770,437	4,992,800
White Alone	15.3%	18.6%	24.9%
Black Alone	1.7%	3.8%	8.3%
American Indian Alone	2.8%	2.2%	1.9%
Asian Alone	3.8%	23.4%	15.4%
Pacific Islander Alone	0.1%	0.1%	0.2%
Some Other Race Alone	57.3%	36.5%	34.2%
Two or More Races	19.0%	15.5%	15.2%
Hispanic Origin	90.6%	61.0%	56.5%
Diversity Index	67.6	87.0	88.2
2022 Civilian Banulatian 16 Lin Labor Fauca			
2023 Civilian Population 16+ in Labor Force	26 441	274 706	2 480 275
Civilian Population 16+	26,441	374,786	2,480,373
Population 16 + Employed	94.4% 5.6%	94.6% 5.4%	94.6% 5.4%
Population 16 - 4 Employed			
Population 16-24 Employed	15.3%	12.3%	12.3%
Population 16-24 Unemployment rate	11.9%	9.9%	10.1%
Population 25-54 Employed	72.3%	70.7%	69.4%
Population 25-54 Unemployment rate	4.5%	4.6%	4.5%
Population 55-64 Employed	9.7%	12.7%	13.4%
Population 55-64 Unemployment rate	3.3%	5.6%	5.2%
Population 65+ Employed	2.7% 3.6%	4.3% 4.1%	4.9%
Population 65+ Unemployment rate	3.0%	4.1%	5.0%
2023 Consumer Spending			
Apparel & Services: Total \$	\$29,004,73		\$3,842,120,783
Average Spent	\$1,706.4	6 \$2,142.53	\$2,282.43
Spending Potential Index	7	'8 97	104
Education: Total \$	\$19,792,85	\$436,639,219	\$3,117,070,468
Average Spent	\$1,164.4	9 \$1,663.22	\$1,851.7
Spending Potential Index	6	55 93	103
Entertainment/Recreation: Total \$	\$43,515,90	\$846,167,877	\$5,878,300,95
Average Spent	\$2,560.2		\$3,492.0
Spending Potential Index		85	9:
Food at Home: Total \$	\$88,495,70	\$1,691,512,071	\$11,556,172,183
Average Spent	\$5,206.5		\$6,865.00
Spending Potential Index	· ·	7 95	10:
Food Away from Home: Total \$	\$48,960,00		\$6,352,470,839
Average Spent	\$2,880.5		\$3,773.7
Shelter: Total \$	\$338,367,62		\$44,274,320,52
Average Spent	\$19,907.4	\$24,614.80	\$26,301.3
Spending Potential Index	8	30 99	10
Support Payments/Cash Contributions/Gifts in Kind: Total	\$ \$28,949,52	\$592,038,949	\$4,219,347,98
Average Spent	\$1,703.2		\$2,506.5
Spending Potential Index		54 72	\$2,300.3
Travel: Total \$	\$26,539,53		\$3,611,250,443
Average Spent	\$1,561.4		\$2,145.28
Average Spent	\$1,561.4	\$1,507.39	₽∠,143.20

INVESTMENT PROPOSAL

DEMOGRAPHIC PROFILE



Market Profile

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	5 arive time minute	15 drive time minute	30 drive time minute
Top 3 Tapestry Segments			
1.	Family Extensions (13B)	Family Extensions (13B)	Family Extensions (13B)
2.	Southwestern Families (7F)	Diverse Convergence (13A)	Urban Villages (7B)
3.	Diverse Convergence (13A)	Downtown Melting Pot (8D)	Diverse Convergence (13A)

From ESRI:

Esri Tapestry Segmentation provides a detailed description of America's neighborhoods—U.S. residential areas are divided into distinct segments based on their socioeconomic and demographic composition.

Tapestry is a market segmentation system built from using a large, well-selected array of attributes of demographic and socioeconomic variables to identify numerous unique consumer markets throughout the United States. These segments reflect demographic shifts over the last decade to established consumer markets, as well as the emergence of new markets due to population growth, demographic and socioeconomic change, and transforming consumer behavior. Reflecting the diversity among American neighborhoods, Tapestry includes 67 distinct market segments. For a broader view of consumer markets, segments are summarized by 14 LifeMode groups and six urbanization groups. LifeMode groups share similar demographic characteristics and consumer behavior patterns, while Urbanization groups are based on the segment's geographic and physical features.

INVESTMENT PROPOSAL